



FIRST SERVICE
T E C H N O L O G Y

First Service Technology Purchases Leading Rio Grande Valley Alarm, Cabling, Video & Security Company: Hi-Tech Security Systems

FST Expands its Valley Footprint to Support Rapid Customer Growth & Continue Superior Customer Service

San Antonio, TX and Mission, TX - - - (May 2017) First Service Technology (FST), a leading provider of Technology and Security solutions to K-12 Education, Commercial and Local Government clients, today announced that it has purchased one of the leading alarm and security companies in the Rio Grande Valley. Hi-Tech Security Systems, based in the Mission, TX area since 1992, is a full service provider of alarm detection, fire and intrusion monitoring, structured cabling, video surveillance and building security.

By adding Hi-Tech and its seasoned employees to its portfolio, FST will be expanding its service reach throughout the entire valley while adding critical components to assist in the growth and expansion of the company in the commercial business and general contracting (new construction) support sectors.

“Hi-Tech Security Systems has been one of the most well known and well regarded names in the alarm and security industry throughout the Rio Grande Valley for the last 25 years”, stated Calvin Womack, Managing Partner of First Service Technology. “With over 1,500 client accounts and 25 years of experience in the local security market, Hi-Tech is the perfect company to assist FST in providing the best possible service and support to its Valley school, city and county customers, while adding a new commercial business vertical to the FST marketing mix,” he concluded.

“Everyone at Hi-Tech is excited to be part of FST and we all look forward to growing our alarm and security customer base in the school and local government markets where they excel,” said Armando Razo, Founder of Hi-Tech Security Systems. “By combining Hi-Tech’s knowledge of the commercial business, new construction, multi-family housing and residential sectors, with FST’s core base of Technology and Security for district-wide and city-wide platforms, our customers will have the best possible solutions to choose from, regardless of industry or size,” he added.

ABOUT FST

First Service Technology (FST), headquartered in San Antonio with offices in Houston and the Rio Grande Valley of Texas, delivers innovative, value-added Technology and Security solutions throughout the Texas K-12 Education, City, County and Commercial Markets. FST specializes in Physical Security (Access Control, Video Surveillance, Alarm Management) and full-spectrum Information Technology needs for school districts, city and county governments. FST products and professional services add value to the education market by increasing a school district’s operational capabilities while supporting their educational infrastructure and internal technology, safety and security plans. As a certified Value Added Reseller (VAR) for numerous best-in-class product offerings, FST can design a solution for school districts of any size and scope. This includes comprehensive Training solutions, customized for each district’s needs and CEU credit requirements.

FST offers the best possible prices on name brand equipment and support each sale with a full suite of Professional Services that include:

- Installation & Training
- Integration & Testing
- Contingency Planning
- Technical Support & Maintenance
- Lifecycle Management & Future System Planning
- Product & System Purchase Consulting
- New Construction Planning for Information Technology & Security
- Staff Training on IT & Security (Including staff training for Grant fulfillment & compliance issues)

FST’s team of experts assists at every stage of new construction, change management, system modernization and process improvement. FST delivers trusted installation, integration, support and training to ensure all systems purchased are used to their full potential with maximum user adoption.

First in Service - First In Technology